



## People of Action

Rotary is a global network of 1.2 million neighbours, friends, leaders, and problem-solvers who see a world where people unite and take action to create lasting change – across the globe, in our communities, and in ourselves. Rotary's members hail from more than 200 countries and geographical areas. For more than 110 years, Rotary's people of action have used their passion, energy, and intelligence to take action on sustainable projects. From literacy and peace to water and health, we are always working to better our world, and we stay committed to the end.

The Europe/Africa Office, situated in Zurich, is part of the Rotary International Secretariat with its headquarters in Evanston, Illinois/USA. Our mission is to provide efficient and high-quality service to Rotarians in Europe and Africa and support them in attaining the objectives of Rotary.

Our Team in Zurich has an opening for a

## Fundraiser - Mediterranean Region

### Your Duties

As our new fundraiser you will play an important role in helping The Rotary Foundation meet its annual fundraising goals. You will collaborate with our international fund development team and regional volunteers in the overall development and implementation of fundraising strategies in the Europe/Africa region. One key component of the position is your interaction with and support of regional volunteers, donor prospects and donors. You will provide information to all parties participating in fund development activities as well as organizing or participating in a variety of volunteer training seminars. Furthermore, you would be expected to develop relationships with a select portfolio of current and potential donors to solicit major gifts.

### Are you the fundraiser we are looking for?

As our ideal candidate you can relate to the following Self-Leading Attributes:

**Collaboration** – Build partnerships and work with others to meet shared objectives

**Presence** – You are able to demonstrate composure and confidence and display a professional presence

**Innovation** – Move Rotary beyond traditional ways of thinking

**Global Perspective** – Anticipate trends in the global humanitarian sector to focus Rotary's efforts appropriately and appreciation of other cultures

**Strategy** – Identify Rotary's opportunities and design approaches that align with our strategic goals

## What you bring

- A university degree or equivalent work experience with a background in philanthropy or financial sales/marketing
- At least 3-5 years of fund development experience
- Proficiency in Italian and English. French will be considered an asset
- Strong analytical capacity
- Excellent interpersonal skills and ability to interact with tact and diplomacy and the ability to establish cordial working relationships with Rotary leaders and colleagues
- Good promotional writing and presentation skills
- Highly structured and well-organized person who knows how to set priorities with a firm commitment to providing outstanding customer service
- High team-spirit with the appreciation of working independently
- Excellent MS Office skills
- Experience with Raiser's Edge or other fund-raising software

## What we offer

Passion and engagement abound at Rotary International. In exchange for hard work and dedication, our employees are rewarded with flexible schedules, comprehensive benefits and an interesting job opportunity in an inspiring international environment within one of the world's principal service organizations.

Come and join us – submit your application in English [online](#) and include a motivation letter, your curriculum vitae and at least three reference letters. Kindly note that we are unable to offer any kind of visa or work-permit sponsorship for this role.

## Rotary's Commitment to Diversity

As a global network that strives to build a world where people unite and take action to create lasting change, Rotary values diversity and celebrates the contributions of people of all backgrounds, regardless of their age, ethnicity, race, color, abilities, religion, socioeconomic status, culture, sex, sexual orientation, and gender identity.

## Contact

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Visit [www.rotary.org](http://www.rotary.org) to learn more.